

Alloquor Consulting

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Biography of Thomas L. Phelps *Logistics and Supply Chain Management Consultant*

Thomas Phelps has helped some of the world's leading companies, as well as middle-market companies, improve their supply chains. His past clients include Hewlett-Packard, Seagate, Custom Building Products, Wallace Computer Services, Compaq, US West, Nissan, and Warner Bros. The work done for these clients has saved millions of dollars in supply chain costs.

Mr. Phelps' domain expertise encompasses both the operational and technical aspects of supply chain management, which enables him to focus on operational improvements and technology improvements simultaneously. Much of this experience was gained while employed as a management consultant with two Big-5 consulting firms known for their thought leadership in supply chain: Andersen Consulting (now known as Accenture), and Ernst & Young Management Consulting (now known as Cap Gemini Ernst & Young).

PROFESSIONAL EXPERIENCE

Ernst & Young Management Consulting (now known as Cap Gemini Ernst & Young)

Logistics Consultant

Provided logistics cost reduction services to clients in the automotive, construction materials and computer hardware industries.

Andersen Consulting (now known as Accenture)

Supply Chain Consultant

Provided supply chain software selection and implementation services to clients in the printing, telecommunications and computer hardware industries.

Sameday Technologies (formerly Shipper.com)

Vice President, Enterprise Systems

Set the strategic direction for the systems applications that ran all the critical business functions of this third-party logistics company. Played key executive role in building the company from start-up to five fulfillment centers, 30 distribution centers, and 280 employees in less than one year. Recruited and led a staff of professionals that implemented and integrated systems applications for financials, order management, purchasing, billing, inventory management, warehouse management, returns, transportation management, and delivery management. Implemented the initial warehouse management system in three weeks, setting a new record for fastest implementation. Implemented SAP Financials in two months.

Compaq Computer Corporation, Corporate Headquarters

i2 Technologies System Implementation Project

Project lead for implementation of i2 Technologies Transportation Manager and Optimizer software. Led a large project team through conceptual design and pilot configuration. Design included integration to SAP and a warehouse management system, as well as process and organizational change requirements.

Warner/Elektra/Atlantic (WEA) (an AOL Time Warner Company)

Logistics Cost and Service Optimization Project

Conducted a logistics evaluation process for the largest record company in the U.S. The project simplified the carrier structure for all WEA distribution centers and produced a \$1.6M reduction in annual logistics costs.

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Seagate Technology, Customer Service Operations Division

Reverse Logistics Operations Assessment Project

Analyzed the international reverse logistics operation of the world's largest manufacturer of computer hard drives. Pinpointed problem areas (which Seagate management had attempted to do, but could not), and developed recommendations for reducing reverse logistics cycle time by more than 50%.

EZ Shipper Racks, Corporate Headquarters

Reverse Logistics Process and Systems Design and Implementation

Designed and implemented changes that enabled this logistics company that was on the brink of failure to regain profitability and more than double in size. Redesigned and implemented changes to all logistics processes. Designed and implemented custom systems to control and streamline entire logistics operation.

Hewlett-Packard Company, Corporate Headquarters

Transportation Management System Selection Project

Conducted a formal TMS software package selection, guiding HP to select the best TMS for their business needs. Constructed future state design with estimated savings of \$24M per year. Selected to be Project Manager for "the most complex i2 TMS implementation ever attempted."

US West Telecommunications (now known as Qwest)

Transportation Management System Selection Project

Evaluated US West's shipping requirements to determine if it needed a tier-one TMS, or whether a cheaper package would be adequate.

Custom Building Products, Corporate Headquarters

Transportation Cost Reduction Project

Reduced the number of carriers by 75% for this major supplier to Home Depot and Lowe's, and produced a 12% reduction in annual transportation costs.

Nissan North America, US Corporate Headquarters

Process Improvement Project

Guided Nissan personnel through process improvement. Conducted facilitated sessions, analyzed current state processes and problems, conducted visioning sessions, formulated solution recommendations, established metrics and guided future state design.

YellowShirt, Inc.

Vice President, Supply Chain Solutions

Recruited by founder of high-tech start-up to be its "supply chain integration expert". Additional roles included executive management and strategy, business development and project management.

J.B. Hunt Logistics, World Headquarters

Logistics Manager

Participated in a start-up operation for this largest trucking company in the U.S. The operation provided Dedicated Logistics Management Services for customers with automotive logistics challenges.

Mazda Motor of America, Corporate Headquarters

Senior Vehicle Logistics Analyst

Evaluated entire U.S. vehicle logistics operation and handled all logistics problems, including systems problems, encountered anywhere in the U.S. Conducted intermodal logistics analysis that revealed savings of \$1.3 million in annual transportation costs.

EDUCATION

Bachelor of Science, Industrial Management (B.S.I.M.)

University of Arkansas, Fayetteville, AR

Curriculum combined Industrial Engineering and Business Management.