

Alloquor Consulting

9519 Tullis Drive
Beverly Hills CA 90210
Phn: 310-278-7737
Fax: 719-218-7768
tphelps@alloquor.com
www.alloquor.com

Biography of Thomas L. Phelps *Logistics and Supply Chain Management Consultant*

Thomas Phelps has helped some of the world's leading companies, as well as many middle-market companies, improve their supply chains. His past clients include Hewlett-Packard, Seagate, Nissan, Custom Building Products, ATEN, Mazda, Compaq, Quest, Warner Bros and others. The work done for these clients has saved millions of dollars in supply chain costs.

Mr. Phelps' domain expertise encompasses both the operational and technical aspects of supply chain management, which enables him to focus on operational improvements and technology improvements simultaneously. He has been a management consultant with two Big-5 consulting firms known for their thought leadership in supply chain: Andersen Consulting (now known as Accenture), and Ernst & Young Management Consulting (now known as Capgemini).

PROFESSIONAL EXPERIENCE

Alloquor Consulting www.alloquor.com

Logistics and Supply Chain Management Consultant

President of consulting firm that specializes in logistics and supply chain solutions. Provided consulting services in strategic as well as tactical areas [e.g. have worked on global supply chain strategies, but have also put on gloves and worked in the warehouse]. Served companies ranging from very small to very large in industries including retail, high-tech, logistics services, consumer electronics, education and more.

Ernst & Young Management Consulting (now known as Capgemini) www.capgemini.com

Logistics Consultant

Employed by one of the world's most respected management consulting firms to provide logistics cost reduction and process improvement services to clients nationwide in various industries.

Andersen Consulting (now known as Accenture) www.accenture.com

Supply Chain Consultant

Recruited by the world's largest management consulting firm to provide supply chain consulting services to Fortune 500 clients seeking cost reduction and best practices in supply chain management.

Warner/Elektra/Atlantic (WEA) (an AOL Time Warner Company) www.wmg.com

Logistics Cost and Service Optimization Project

Conducted a logistics evaluation process for the largest record company in the U.S. The project simplified the carrier structure for all distribution centers and produced a \$1.6M reduction in annual logistics costs.

Hewlett-Packard Company, Corporate Headquarters www.hp.com

Transportation Management System Selection Project

Conducted a formal TMS software package selection, guiding HP to select the best TMS for their business needs. Constructed future state design with estimated savings of \$24M per year. Selected to be Project Manager for "the most complex i2 TMS implementation ever attempted."

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Seagate Technology, Customer Service Operations Division www.seagate.com

Reverse Logistics Operations Assessment Project

Analyzed the international reverse logistics operation of the world's largest manufacturer of computer hard drives. Pinpointed problem areas (which Seagate management had attempted to do, but could not), and developed recommendations for reducing reverse logistics cycle time by more than 50%.

EZ Shipper Racks (a "green" logistics company) www.ezrack.com

Reverse Logistics Process and Systems Improvement Project

The failures of a major third-party logistics company had virtually shut down EZ Rack's operations, which provide "green" reverse logistics services at 3000 Lowe's and Home Depot stores nationwide. Quickly helped "stop the bleeding", replaced the faulty 3PL with good companies, and implemented major process improvements to the operations. Also designed and developed a custom reverse logistics computer system that facilitated proper processes and procedures for 55 transportation and warehousing locations.

Compaq Computer Corporation, Corporate Headquarters www.compaq.com

i2 Technologies System Implementation Project

Project lead for implementation of i2 Technologies Transportation Manager and Optimizer software. Led a large project team through conceptual design and pilot configuration. Design included integration to SAP and a warehouse management system, as well as process and organizational change requirements.

Sameday Technologies (formerly Shipper.com) www.sameday.com

Vice President, Supply Chain Systems

Set the strategic direction for the systems applications that ran all the critical business functions of this third-party logistics company. Played key executive role in building the company from start-up to five fulfillment centers, 30 distribution centers, and 280 employees in less than one year. Implemented the initial warehouse management system in three weeks, setting a new record.

Custom Building Products, Corporate Headquarters www.custombuildingproducts.com

Transportation Cost Reduction Project

Reduced the number of carriers by 75% for this major supplier to Home Depot, and produced a 12% reduction in annual transportation costs.

Nissan North America, US Corporate Headquarters www.nissanusa.com

Process Improvement Project

Guided Nissan personnel through process improvement. Conducted facilitated sessions, analyzed current state processes and problems, conducted visioning sessions, formulated solution recommendations, established metrics and guided future state design.

US West Telecommunications (now known as Qwest) www.quest.com

Transportation Management System Selection Project

Evaluated US West's shipping requirements to determine if it needed a tier-one Transportation Management System, or whether a cheaper solution would be more appropriate.

Yellowshirt Inc www.yellowshirt.com

Director, Supply Chain Solutions

Brought in by company's founder to serve as its "supply chain expert". Provided guidance to management and staff on best practices in supply chain integration and supply chain systems implementation.

J.B. Hunt Logistics, World Headquarters www.jbhunt.com

Logistics Manager

Participated in a start-up operation for this largest trucking company in the U.S. The operation provided Dedicated Logistics Management Services for customers with automotive logistics challenges.

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ATEN Technologies www.aten.com

Supply Chain Strategy Project

This computer electronics company was being challenged by fast growth. Assessed the current supply chain problems, developed recommendations for long-term supply chain strategy, and implemented near-term tactical improvements.

Mazda Motor of America, Corporate Headquarters www.mazdausa.com

Senior Vehicle Logistics Analyst

Evaluated entire U.S. vehicle logistics operation, including systems. Analyzed and implemented process improvements and cost reductions for shipments of 400,000+ vehicles to 900+ dealerships nationwide. Conducted intermodal logistics analysis that revealed savings of \$1.3 million in annual transportation costs.

Keyes Fibre (a “green” manufacturing company) www.keyesfibre.com

Logistics Cost Reduction and Methods Improvement Project

Identified areas of process improvement and cost reduction for this manufacturer that uses 100% recycled products for its direct materials. One of the recommendations was implemented before the final report was even presented, and that one savings measure alone more than covered the consulting fees.

Line 6 www.line6.com

Supply Chain Strategy Project

Conducted an assessment of the international supply chain of this electric guitar and amplifier company, including manufacturing in China and Japan. Developed recommendations to reduce manufacturing lead time by 50%.

EDUCATION

Bachelor of Science, Industrial Management (B.S.I.M.) 1991

University of Arkansas, Fayetteville AR

Curriculum combines Industrial Engineering and Business Management.

OTHER INTERESTS

- **National Eagle Scout Association**
- **Cubmaster, Cub Scout Pack 55 (St. Paul the Apostle School, West Los Angeles)**